



# The Connecticut Quality Council

A unit of The Connecticut Center for Advanced Technology Inc.

*CQC Because Quality Matters*

## The Engaged Workforce

*Upgrade your people management "technology"*

**Special  
Guest  
Speaker!**

### Date

4/20/10

### Hours

8:30-12

### Location

CQC  
East Hartford

### Cost

Members:  
\$249

Non Members:  
\$349

This unique seminar provides participants with the opportunity to "upgrade" their people management technology (including techniques in the performance appraisal process

Wally Hauck, the Team Building Coach, explains why freedom, trust, and accountability can create a higher level of performance and deliver more of what CEO's are looking for from the workforce of the future. CEOs want results. They want the key measures to improve and they want productivity and profitability. They want people to be committed and they want full engagement where employees are putting in the extra effort without being asked. CEOs want the organization to be both effective (do the right things) and efficient (do them at the lowest cost and in the fastest way possible).

CEOs also want to have a sense of control yet they want people to be active to solve problems and they want their people to take reasonable risks to try new approaches that will generate more results or to reduce costs significantly. Only engagement can deliver all these beneficial characteristics.

### Key Objectives

- > Key factors for creating a culture of high performance and engagement and how to implement them.
- > How to identify barriers that prevent engagement and take action to remove them
- > How elements of the current Performance Appraisal Process can prevent engagement and what to do instead
- > How to create a culture of trust and accountability without threats or bribes
- > How the process has worked in numerous private and public organizations
- > A specific plan of action that can be implemented upon return to the workplace.

**Audience:** Anyone in a supervisory or management position.

**Instructor:** Author, Lecturer and Team Building Coach: **Wally Hauck**



### Registration

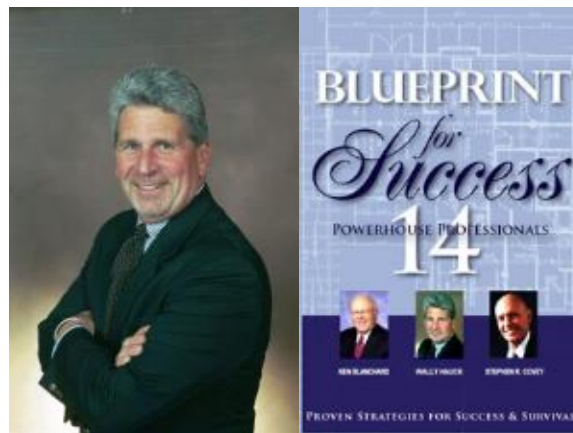
Please use form on reverse.

### Contact Info

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# WORKSHOP REGISTRATION FORM

## Four Easy Ways to Register!



By mail:  
222 Pitkin St  
Suite 101  
East Hartford, CT 06108

By Fax: (860) 831-1078  
By phone: (860) 282-4299  
By e-mail: [emarinko@ccat.us](mailto:emarinko@ccat.us)

Workshop Title \_\_\_\_\_ Workshop Date \_\_\_\_\_

Full Name \_\_\_\_\_ Preferred First Name for Badge \_\_\_\_\_

Title \_\_\_\_\_ Company \_\_\_\_\_

Address \_\_\_\_\_ Mail Stop \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_

Telephone \_\_\_\_\_ Ext. \_\_\_\_\_ Fax \_\_\_\_\_

E-mail Address \_\_\_\_\_

**PAYMENT INFORMATION:** Workshop Fee \$ \_\_\_\_\_

Please charge my credit card (circle one): Amex Visa MasterCard

ACCOUNT NUMBER \_\_\_\_\_ EXP. DATE \_\_\_\_\_

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Name on Card

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Authorized Signature

**CANCELLATION POLICY:** A refund will be issued for any cancellation received more than 10 business days prior to the start of the program. Substitute students (with valid registration forms) are welcome up through the first day of the course.

Confirmation and directions will be sent upon receipt of this registration. Hotel information is available upon request.